

# Chip Malloy, CFO at PetSmart

## Presentation Summary

1. We differentiate ourselves in financial leadership by adding value our businesses.
2. It is important that we really understand the businesses that we work for, and not just be technically competent.
3. Always take the initiative when adding value (i.e., meaningful financial analysis, etc.).
4. Be aware of new opportunities to help the business grow.
5. You can accomplish your dreams, with some planning.